

# Shreveport and Bossier City LA Homes for Sale



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## Welcome!



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Let me be your source for real estate services covering the **Bossier City, Shreveport, and Benton** areas. Real estate is one of the most exciting investments you can make, and it should be a fun and rewarding experience.

Here you'll find everything you'll need to **buy** or **sell a home**, as well as **learn about the market value of homes** you may own in the area. It is my goal to provide you with superior service at all times, so **please tell me how I can help you!**

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## News

### **Mortgage Rates Continue to Fall According to Freddie Mac's Weekly Survey**

Freddie Mac today released the results of its Primary Mortgage Market Survey (PMMS), which found that the 30-year fixed-rate mortgage rate dropped yet again to break the survey's all-time low; the 15-year fixed-rate did the same. The 5-year ARM also set an all-time survey low. **[FULL STORY ->](#)**

### **The Champion Agent's Time Block: Mistakes**

The vast majority of Agents have heard of time blocking as a form of improving their efficiency in their business. I believe the goal for time blocking is to increase the amount of time you are investing in DIPA (Direct Income Producing Activities). The problem is few Agents have really mastered the use of time blocking. **[FULL STORY ->](#)**

### **Out-Of-Work Borrowers Getting Loans**

The unemployed are getting loans and they might not have to pay all the money back. HUD is offering bridge loans to people who are out of work and have fallen behind on their mortgage payments. **[FULL STORY ->](#)**

### **Seven Selling Sillies that Sap Home Sales**

Some of the home sales depression comes from home sellers who still just don't get it and make mistakes that tank the deal. **[FULL STORY ->](#)**

### **Why Haven't You Read The "Canadian Mortgage Market Primer"?**

How did you learn about mortgages? Ignorance of something that impacts so powerfully on home and finances makes too many people vulnerable to hype, hysteria and plain old fraud. PJ Wade reveals a short, "good read" that may clear up many mortgage mysteries for you. **[FULL STORY ->](#)**

### **How to Recognize a Buyers Market**

Are you on the search for a new home? Are you a first-time home buyer ready to enter the market? Then a buyers market is right where you want to be! **[FULL STORY ->](#)**



